



Behnam Alikhani

Ref : C0881-089

Years of experience: 6 years

Foreign Commercial Expert

Mapna Group

Age:

31 years old

Marital status:

Single

Military Service:

Completed

Current Location:

Iran, Tehran

Nationality:

Iran

Salary expectation:

20000000 IRR , Per month

Mobile:

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Email:

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WORK EXPERIENCE

PRESENT



Foreign Commercial Expert . 2 yrs 6 mos

Mapna Group . Iran. Alborz . Karaj

MAY 2020

Here at MAPNA, the routine is to receive purchase requisitions from Planning department at the first step.

the PRs are submitted to suppliers and reports and commission are written based on the offer received.

prices and commercial terms are compared carefully in the tables, and the reports show the best offer from commercial and technical point of view.

after getting the permission for arrange orders, contract and purchase orders are prepared carefully based on the subsidiary company which the order is supposed to be handled through.

after placing PO to suppliers, technical checks will be finalized in order to avoid further cost to the company.

shipping docs, arranging payment, reading contract, Orders registration in NTSW, and any other related stuff to supplier shall be checked by person in charge.

the documents and pricing will be imported in the SAP when receiving the goods at the warehouse.

the most important challenge at MAPNA is to be precise , on time and careful because of large numbers of the cased which shall be handled together and on time.

MAY 2020



Foreign Commercial Expert . 2 yrs 2 mos

RASTA GROUP . Iran. Tehran . Tehran

MAR 2018

as a foreign commercial expert I am responsible for all foreign affairs including getting offer, technical and commercial check (including dimensional and material), placing orders, timing and managing current project status.

there are also business meetings, suppliers assessment, shipment, inspection, checking the customs clearance docs, order registration in NTSW, taking part in ITP (inspection and test plan) and kick-off which is part of my duties.

since where I work is a project based company, and any kind of delay may result in increasing risk of penalties, taking care of supplier's production schedule and planning all the affairs shall be checked by me.

familiar with different types of control valve such as globe valve, butterfly valve, gate valves, selection and sizing of the valves, sizing of the actuators and accessories selection.

I am also familiar with valves structures, destructive and non-destructive tests such as PT,MT,UT, RT, HT(hydro test) ,seat leakage test and chemical-mechanical tests.

seeking for new opportunity and willing to learn more about QC,QA and foreign trade.

APR 2017  **Teacher** . 1 yrs
Technical & Vocational Training Organization . Iran. Alborz . Karaj

APR 2016

I've taught PT- MT-UT at Alborz Technical & Vocational Training Organization based on ASME standard.

MAR 2016  **Researcher** . 11 mos
sea force sepah . Iran. Tehran . tehran

APR 2015

as an alternative to my military service, I have done two research for Sea force as following:

1- Effect of heat treatment on mechanical properties of AISI 4140 Steel which resulted in reaching a better proeprties through intercritical heat treatment.

2- Effect of plasma nitriding on wear behavior of AISI 431 stainless steel which resulted in getting a better wear proeprties in sliding and 3 body wear mechanism.

EDUCATION

 **University of Tehran** Master (MSc/MA) -Engineering (Materials/ Metallurgy) 2014 - 2017
metallurgy enginnering

 **semnan** Bachelor(BSc/BA) -Engineering (Materials/ Metallurgy) 2011 - 2013
metallurgy enginnering

TECHNOLOGY SKILLS

Procast	Intermediate
Microsoft Office	Intermediate
license in Solid works	Intermediate

LANGUAGE SKILLS

English Professional

CERTIFICATE

trading strategy . 2019
mobin sarmayeh . IRAN

Technical Analysis . 2019
mobin sarmayeh . IRAN

Letter of Credit / LC . 2020
Iran Business Training Center . IRAN

Foreign Procurement . 2020
Iran Business Training Center . IRAN

International contract . 2020
Iran Business Training Center . IRAN

MBA license . 2015
Tehran University . IRAN

Incoterms 2020 . 2021
Iran Business Training Center . IRAN

Order registration in NTSW . 2020
Iran Business Training Center . IRAN

NDT license (PT,MT,UT) . 2014
Technical & Vocational Training Organization . IRAN

Key to steel . 2015
Tehran University . IRAN
