Masoud Jabbari

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**Education**

* **Master's** in Business Administration at the University of Tehran, Tehran, Iran 2020-Present
* Total GPA : **19.15**/20
* **B.Sc.** in Mechanical Engineering at the University of Tehran, Tehran, Iran 2015-2019
* Total GPA : **14.87**/20
* **High School** Diploma in Mathematics and Physics Discipline 2011-2015
* Total GPA : **19.57**/20

 **Research Interests**

* Marketing
* Consumer Behavior
* Neuromarketing
* Advertising
* Branding & Brand Positioning
* Pricing

 **Honors and Awards**

* **Awarded Full Scholarship** to Study at the University of Tehran for Undergraduate & Master Program
* **Ranked Top 0.5%** Student among more than 165,000 Participants in the Nationwide University Entrance Examination in Mathematics and Physics Field for Undergraduate Program
* **Ranked Top 10%** at all 99 Entrance MBA Students of Management Faculty at the University of Tehran

**Work Experiences**

* **Teaching and Tutoring** for Nationwide University Entrance Exam 2016 - Present
	+ Teaching Advanced Differential and Integral Calculus
* **Category Manager** at Maktabkhooneh 2020 (3Month)
* Educational Content Producing in Management & Bussines Subjects
* **Co-Founder of** Konkuramooz Platform, Konkuramooz.ir 2020-2021
* **Internship** at Saipa Company Summer 2019
* Design Bodywork of Pride 132 for training
* **Internship** at Iran Khodro Company Summer 2018
* Work In Samand Engine Assembly Hall

**Course Projects**

* Strategic Marketing Plan for Konkuramooz Platform 2021
* **Course** : Marketing Management - **Instructor :** Dr.B.Dastourian
* Feasibility Study Report and Financial analysis for Chips Manufactory 2021
* **Course** : Accounting for Managers - **Instructor :** Dr.A.Ebrahimikordlar
* Strategic Analysis of Ofogh Koroush Chain Stores 2021
* **Course** : Strategic Management - **Instructor :** Dr.A.Heidari
* Pricing Plan for Ketchup Sause of Kalleh Dairy 2021
* **Course** : Pricing - **Instructor :** Dr.M.Nazari
* Design and Construction of a Cold Press Mold for Pressing Tungsten Powder 2019
* **Course** : Final Project - **Instructor :** Dr.G.Faraji
* **Software** : AutoCAD

* Construction of 8-layer epoxy-resin Composite Reinforced with glass Fibers 2019
* **Course** : Composite Materials - **Instructor :** Dr.M.Safarabadi
* Design and Construction of Multitask Mountaineering Cane 2019
* **Course** : Product Design and Development - **Instructor :** Dr.M.Hamedi
* **Software** : AutoCAD
* Design and Construction of a hot hydraulic Press 2018
* **Course** : Manufacturing Processes and Workshop - **Instructor :** Dr.A.Sadeghi
* **Software** : AutoCAD
* Designing a Elevator gearbox Motor 2018
* **Course** : Design of Machine Elements - **Instructor :** Dr.K.Abrinia
* **Software** : SolidWorks
* Analyzing the Effect of changing the extraction pressure on regenerative cycle efficiency 2017
* **Course** : Thermodynamics 1 - **Instructor :** Dr.Afshari
* **Software** : EES
* Design and Building a Router Robot 2017
* **Course** : Principles of Electronics - **Instructor :** Dr.M.Jahangiri

**Selected Academic Courses**

* Theories of Organization and Management : **18.5**/20
* Marketing Management : **19.75**/20
* Principles of Economics : **19.5**/20
* Business Ethics and Rules : **20**/20
* Strategic Management: **18.5**/20
* Accounting for Managers : **16**/20
* Financial Management : **19.5**/20
* Pricing : **19.5**/20
* Engineering Statistics and Probability : **16.5**/20
* Product Design and Development : **16.5**/20

**Language Skills**

* **English** **:** Advanced Level Graduated at ILI Institute , TOEFl IBT: Will be Obtain
* **Persian :** Native
* **Turkish:** Fluent
* **Azerbaijani:** Native

**Computer Skills**

* **General** : Microsoft Office, Adobe Photoshop
* **Programming** : MATLAB, Python)Beginner)
* **Modeling Programs** : EES, SolidWorks, AutoCAD